

November 8, 2018

Amendment No. 3

to

Expression of Interest (EoI) Document for Selecting interested Partner(s) for jointly exploring opportunities in Overseas Power/ Electricity Transmission & Distribution Sectors

S. No	Existing Provision	Amended Provision																																										
1. Schedule	<table> <tr> <td>a)</td><td>Opening date of downloading EoI Document from Telecommunications Consultants India Ltd (TCIL) portal</td><td>October 15, 2018 at 1700 hrs IST onwards</td></tr> <tr> <td>b)</td><td>EoI Conference</td><td>October 29, 2018 at 1130 hrs IST</td></tr> <tr> <td>c)</td><td>Submission of Clarification by applicant</td><td>October 31, 2018 at 1500 hrs IST</td></tr> <tr> <td>d)</td><td>Closing date of downloading EoI Document from TCIL portal</td><td>November 16, 2018 at 1100 hrs IST onwards</td></tr> <tr> <td>e)</td><td>Submission date of EoI on TCIL portal</td><td>November 16, 2018 at 1500 hrs IST onwards</td></tr> <tr> <td>f)</td><td>Submission of Pass-Phrase to decrypt the EoI</td><td>November 16, 2018 (from 1500 hrs IST to 1530 hrs IST)</td></tr> <tr> <td>g)</td><td>Opening of EoI on TCIL portal</td><td>November 16, 2018 at 1600 hrs IST onwards</td></tr> </table>	a)	Opening date of downloading EoI Document from Telecommunications Consultants India Ltd (TCIL) portal	October 15, 2018 at 1700 hrs IST onwards	b)	EoI Conference	October 29, 2018 at 1130 hrs IST	c)	Submission of Clarification by applicant	October 31, 2018 at 1500 hrs IST	d)	Closing date of downloading EoI Document from TCIL portal	November 16, 2018 at 1100 hrs IST onwards	e)	Submission date of EoI on TCIL portal	November 16, 2018 at 1500 hrs IST onwards	f)	Submission of Pass-Phrase to decrypt the EoI	November 16, 2018 (from 1500 hrs IST to 1530 hrs IST)	g)	Opening of EoI on TCIL portal	November 16, 2018 at 1600 hrs IST onwards	<table> <tr> <td>a)</td><td>Opening date of downloading EoI Document from Telecommunications Consultants India Ltd (TCIL) portal</td><td>October 15, 2018 at 1700 hrs IST onwards</td></tr> <tr> <td>b)</td><td>EoI Conference</td><td>October 29, 2018 at 1130 hrs IST</td></tr> <tr> <td>c)</td><td>Submission of Clarification by applicant</td><td>October 31, 2018 at 1500 hrs IST</td></tr> <tr> <td>d)</td><td>Closing date of downloading EoI Document from TCIL portal</td><td>November 20, 2018 at 1100 hrs IST onwards</td></tr> <tr> <td>e)</td><td>Submission date of EoI on TCIL portal</td><td>November 20, 2018 at 1500 hrs IST onwards</td></tr> <tr> <td>f)</td><td>Submission of Pass-Phrase to decrypt the EoI</td><td>November 20, 2018 (from 1500 hrs IST to 1530 hrs IST)</td></tr> <tr> <td>g)</td><td>Opening of EoI on TCIL portal</td><td>November 20, 2018 at 1600 hrs IST onwards</td></tr> </table>	a)	Opening date of downloading EoI Document from Telecommunications Consultants India Ltd (TCIL) portal	October 15, 2018 at 1700 hrs IST onwards	b)	EoI Conference	October 29, 2018 at 1130 hrs IST	c)	Submission of Clarification by applicant	October 31, 2018 at 1500 hrs IST	d)	Closing date of downloading EoI Document from TCIL portal	November 20, 2018 at 1100 hrs IST onwards	e)	Submission date of EoI on TCIL portal	November 20, 2018 at 1500 hrs IST onwards	f)	Submission of Pass-Phrase to decrypt the EoI	November 20, 2018 (from 1500 hrs IST to 1530 hrs IST)	g)	Opening of EoI on TCIL portal	November 20, 2018 at 1600 hrs IST onwards
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2. Clause 3.1	<p>The selected Partner(s) would provide the following assistance to PFCCCL in Overseas Power/ Electricity Transmission and Distribution sectors:</p> <p>.....</p> <p>iii) Project Management Services which shall also include turnkey execution of projects inter-alia including preparation of Tender Documents and evaluation of bids; Finalisation of contracts etc.</p>	<p>Clause 3.1</p> <p>The selected Partner(s) would provide the following assistance to PFCCCL in Overseas Power/ Electricity Transmission and Distribution sectors:</p> <p>.....</p> <p>iii) Project Management Consultancy Services which may include any or all areas like turnkey execution of projects, Design, Engineering, preparation of Tender Documents & evaluation of bids, Finalisation of contracts, Monitoring during execution of projects etc.</p>																																										
3. Clause 4.4	<p>The Applicant should have experience in either or both in Power/ Electricity Transmission Sector as well as in Power/ Electricity Distribution Sector in the following areas</p> <p>a) Applicant should have experience of at least one (1) Overseas project in last ten (10) years (applicable FY 2008-09 onwards) for preparation of Detailed</p>	<p>Clause 4.4</p> <p>The Applicant should have experience in either or both in Power/ Electricity Transmission Sector as well as in Power/ Electricity Distribution Sector in the following areas</p> <p>a) Applicant should have experience of at least one (1) Overseas/ Indian project in last ten (10) years (applicable FY 2008-09 onwards) for preparation of Detailed Project Reports (DPRs) / Project Feasibility Reports / Design Basis Reports etc.</p>																																										

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	<p>Project Reports (DPRs) / Project Feasibility Reports / Design Basis Reports etc.</p> <p>b) Applicant should have experience of at least one (1) Overseas project in last ten (10) years (applicable FY 2008-09 onwards) in project management services including turnkey execution of projects inter-alia including Design; Engineering; preparation of Tender Documents and evaluation of bids; finalisation of contracts; procurement; inspection; supervision; erection; testing and commissioning etc.</p> <p>c) The Annual turnover of the Applicant during any of the last three (3) Financial Years (applicable FY 2015-16 onwards) should be at least USD 15 million / Rs. 100 crore.</p> <p>d) The Networth of the Applicant during the last three (3) Financial Years (applicable FY 2015-16 onwards) should be atleast USD 3 million / Rs. 20 crore.</p>					<p>b) Applicant should have experience of at least one (1) Overseas/ Indian project in last ten (10) years (applicable FY 2008-09 onwards) in Project Management Consultancy Services which may include any or all areas like turnkey execution of projects, Design, Engineering, preparation of Tender Documents & evaluation of bids, Finalisation of contracts, Monitoring during execution of projects etc.</p> <p>c) The Annual turnover of the Applicant during any of the last three (3) Financial Years (applicable FY 2015-16 onwards) should be at least USD 7.5 million / Rs. 50 crore.</p> <p>d) The Networth of the Applicant during any of the last three (3) Financial Years (applicable FY 2015-16 onwards) should be atleast USD 1.5 million / Rs. 10 crore.</p> <p>Note: Preference would be given to execution of Overseas Projects. However, allocation of marks shall be made as per Clause 4.5 of the EoI Document.</p>					
4.	Clause 4.5.1					Clause 4.5.1					
	S No	Description (Minimum Eligibility)	Unit	Criteria	Marks	S. No	Description (Minimum Eligibility)	Unit	Criteria	Marks (Overseas Projects)	Marks (Indian Projects)
	1	Applicant should have experience of at least one (1) Overseas project in last ten (10) years (applicable FY 2008-09 onwards) for preparation of Detailed Project Reports (DPRs) / Project Feasibility Reports / Design Basis Report etc. in various Power/ Electricity Transmission projects. (Maximum Marks 20)	No of Projects	>3	20	1	Applicant should have experience of at least one (1) Overseas/ Indian project in last ten (10) years (applicable FY 2008-09 onwards) for preparation of Detailed Project Reports (DPRs) / Project Feasibility Reports / Design Basis Report etc. in various Power/ Electricity Transmission projects. (Maximum Marks 20)	No of Projects	>3	20	16
				2 to 3	10				2 to 3	10	8
				=1	5				=1	5	4
	2	Applicant should have experience of at least one (1) Overseas project in last ten (10) years (applicable FY 2008-09 onwards) in project management services including turnkey execution of projects inter-alia including Design; Engineering; preparation of Tender Documents and evaluation of bids; finalisation of contracts; procurement; inspection;	No of Projects	> 3	30	2	Applicant should have experience of at least one (1) Overseas/ Indian project in last ten (10) years (applicable FY 2008-09 onwards) in Project Management Consultancy Services which may include any	No of Projects	>3	30	24
				2 to 3	20				2 to 3	20	16
				=1	10				=1	10	8

S. No	Existing Provision					Amended Provision					
		supervision; erection; testing and commissioning in various Power/ Electricity Transmission projects. (Maximum Marks 30))					or all areas like turnkey execution of projects, Design, Engineering, preparation of Tender Documents & evaluation of bids, Finalisation of contracts, Monitoring during execution of projects etc. in various Power/ Electricity Transmission projects. (Maximum Marks 30)				
	3	The Annual Turnover of the Applicant in Power/ Electricity Transmission sector during any of the last three (3) financial years (applicable FY 2015-16 onwards) should be at least USD 15 million / Rs. 100 crore. (Maximum Marks 15)	INR Crore (1 USD = INR 70)	>500 300 to 500 100 to 300	15 10 5						
	4	The Networth of the Applicant in Power/ Electricity Transmission sector during the last three (3) financial years (applicable FY 2015-16 onwards) should be at least USD 3 million / Rs. 20 crore. (Maximum Marks 15)	INR Crore (1 USD = INR 70)	>70 50 to 70 20 to 50	15 10 5						
	5	Commitment to invest in a specific project on case to case basis. (Maximum Marks 10)	%	upto 100% at least 74% at least 49% at least 26 %	10 8 6 4						
	6	Approach and methodology for jointly exploring & implementing Business Opportunities in Overseas Power/ Electricity Transmission Sector.			Max marks 10						
	3	The Annual Turnover of the Applicant during any of the last three (3) financial years (applicable FY 2015-16 onwards) should be at least USD 7.5 million / Rs. 50 crore. (Maximum Marks 15)	INR Crore (1 USD = INR 70)	>100 75 to 100 50 to 75	15 10 5						
	4	The Networth of the Applicant during any of the last three (3) financial years (applicable FY 2015-16 onwards) should be at least USD 1.5 million / Rs. 10 crore. (Maximum Marks 15)	INR Crore (1 USD = INR 70)	>50 25 to 50 10 to 25	15 10 5						
	5	Deleted									
	6	Approach and methodology for jointly exploring & implementing Business Opportunities in Overseas Power/ Electricity Transmission Sector.								Max marks 20	

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5.	Clause 4.5.2					Clause 4.5.2					
	S No	Description (Minimum Eligibility)	Unit	Criteria	Marks	S. No	Description (Minimum Eligibility)	Unit	Criteria	Marks (Overseas Projects)	Marks (Indian Projects)
	1	Applicant should have experience of at least one (1) Overseas project in last ten (10) years (applicable FY 2008-09 onwards) for preparation of Detailed Project Reports (DPRs) / Project Feasibility Reports / Design Basis Report etc. in various Power/ Electricity Distribution projects. (Maximum Marks 20)	No of Projects	>3 2 to 3 =1	20 10 5	1	Applicant should have experience of at least one (1) Overseas/ Indian project in last ten (10) years (applicable FY 2008-09 onwards) for preparation of Detailed Project Reports (DPRs) / Project Feasibility Reports / Design Basis Report etc. in various Power/ Electricity Distribution projects. (Maximum Marks 20)	No of Projects	>3 2 to 3 =1	20 10 5	16 8 4
	2	Applicant should have experience of at least one (1) Overseas project in last ten (10) years (applicable FY 2008-09 onwards) in project management services including turnkey execution of projects inter-alia including Design; Engineering; preparation of Tender Documents and evaluation of bids; finalisation of contracts; procurement; inspection; supervision; erection; testing and commissioning in various Power/ Electricity Distribution projects. (Maximum Marks 30))	No of Projects	> 3 2 to 3 =1	30 20 10	2	Applicant should have experience of at least one (1) Overseas/ Indian project in last ten (10) years (applicable FY 2008-09 onwards) in Project Management Consultancy Services which may include any or all areas like turnkey execution of projects, Design, Engineering, preparation of Tender Documents & evaluation of bids, Finalisation of contracts, Monitoring during execution of projects etc. in various Power/ Electricity Distribution projects. (Maximum Marks 30)	No of Projects	>3 2 to 3 =1	30 20 10	24 16 8
	3	The Annual Turnover of the Applicant in Power/ Electricity Distribution sector during any of the last three (3) financial years (applicable FY 2015-16 onwards) should be at least USD 15 million / Rs. 100 crore. (Maximum Marks 15)	INR Crore (1 USD = INR 70)	>500 300 to 500 100 to 300	15 10 5	3	The Annual Turnover of the Applicant during any of the last three (3) financial years (applicable FY 2015-16 onwards) should be at least USD 7.5	INR Crore (1 USD = INR 70)	>100 75 to 100 50 to 75	15 10 5	

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		years (applicable FY 2015-16 onwards) should be at least USD 3 million / Rs. 20 crore. (Maximum Marks 15)	= INR 70)				million / Rs. 50 crore. (Maximum Marks 15)			
	6	Commitment to invest in a specific project on case to case basis. (Maximum Marks 10)	%	upto 100%	10	4	The Networth of the Applicant during any of the last three (3) financial years (applicable FY 2015-16 onwards) should be at least USD 1.5 million / Rs. 10 crore. (Maximum Marks 15)	INR Crore (1 USD = INR 70)	>50 25 to 50 10 to 25	15 10 5
				at least 74%	8					
				at least 49%	6					
				at least 26 %	4					
	8	Approach and methodology for jointly exploring & implementing Business Opportunities in Overseas Power/ Electricity Distribution Sector.			Max marks 10	5	Deleted			
						6	Approach and methodology for jointly exploring & implementing Business Opportunities in Overseas Power/ Electricity Distribution Sector.			Max marks 20
6.	Clause 7.2					Clause 7.2				
	The applicant shall also submit a hard copy of above documents clearly marking as ‘True Copy - APPLICATION FOR JOINTLY EXPLORING OPPORTUNITIES IN OVERSEAS POWER/ ELECTRICITY TRANSMISSION AND DISTRIBUTION SECTOR’ which should reach the following address on or before November 16, 2018 till 15:00 hours: Anupam Kashyap Deputy Manager PFC Consulting Limited 13th Floor (A Wing) Statesman House Barakhamba Road, Connaught Place New Delhi-110001 Email- anupam_kashyap@pfcindia.com Phone: 91-11-23443837					The applicant shall also submit a hard copy of above documents clearly marking as ‘True Copy - APPLICATION FOR JOINTLY EXPLORING OPPORTUNITIES IN OVERSEAS POWER/ ELECTRICITY TRANSMISSION AND DISTRIBUTION SECTOR’ which should reach the following address on or before November 20, 2018 till 15:00 hours: Anupam Kashyap Deputy Manager PFC Consulting Limited 13th Floor (A Wing) Statesman House Barakhamba Road, Connaught Place New Delhi-110001 Email- anupam_kashyap@pfcindia.com Phone: 91-11-23443837				

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8.	Annexure 1, Clause 1(e) Both the Parties primarily agree to jointly explore opportunities in Overseas Power/ Electricity Transmission sectors in the following areas: iii. Project Management Services which shall also include turnkey execution of projects inter-alia including preparation of Tender Documents and evaluation of bids; Finalisation of contracts etc.	Annexure 1, Clause 1(e) Both the Parties primarily agree to jointly explore opportunities in Overseas Power/ Electricity Transmission sectors in the following areas: iii. Project Management Consultancy Services which may include any or all areas like turnkey execution of projects, Design, Engineering, preparation of Tender Documents & evaluation of bids, Finalisation of contracts, Monitoring during execution of projects etc.																														
9.	Annexure 2, Clause 1(e) Both the Parties primarily agree to jointly explore opportunities in Overseas Power/ Electricity Distribution sectors in the following areas: iii. Project Management Services which shall also include turnkey execution of projects inter-alia including preparation of Tender Documents and evaluation of bids; Finalisation of contracts etc.	Annexure 2, Clause 1(e) Both the Parties primarily agree to jointly explore opportunities in Overseas Power/ Electricity Distribution sectors in the following areas: iii. Project Management Consultancy Services which may include any or all areas like turnkey execution of projects, Design, Engineering, preparation of Tender Documents & evaluation of bids, Finalisation of contracts, Monitoring during execution of projects etc.																														