

REQUEST FOR SUBMISSION OF

EXPRESSION OF INTEREST FOR

DESIGN, DEVELOPMENT, HOSTING AND MAINTENANCE OF

e-BIDDING WEB PORTAL

ISSUED BY



(A Wholly owned Subsidiary of Power Finance Corporation Ltd. – A Govt. of India Undertaking)

Corporate Office: 9th Floor (A Wing) Statesman House, Connaught Place, New Delhi – 110001

Issued on April 10, 2024

REQUEST FOR SUBMISSION OF EOI

1. Background

- 1.1. PFC Consulting Limited (PFCCL) has been assisting Ministry of Power (MoP), Govt. of India (GoI) in the formulation of Guidelines & Standard/Model Bidding Documents for procurement of power on short term, medium term & long term through a competitive bidding process. PFCCL has a long experience and technical expertise in respect of bidding process.
- 1.2. PFCCL has developed an e-Bidding web portal i.e. DEEP (Discovery of Efficient Electricity Price) portal which aims to introduce uniformity and transparency in power procurement by the DISCOMs and at the same time promotes competition in electricity sector. The portal provides enhanced transparency & efficiency with short turn-around time and is operational for Short/Medium/Long term power procurement from sources such as coal, solar, hydro, wind etc.
- 1.3. PFCCL intends to engage a developer for design, development, hosting and maintenance of the e-Bidding web portal on its behalf.
- 1.4. The e-Bidding web portal would be used by various Power Utilities in the country for procurement of power from different Power Generating Companies. The portal would be developed as per the Guidelines issued by GoI for procurement of power. The links for the Guidelines is as below:
 - (a) <https://powermin.gov.in/en/content/bidding-guidelines-and-bidding-documents-procurement-power>
 - (b) <https://mnre.gov.in/solar-policies-and-guidelines/>
 - (c) <https://mnre.gov.in/wind/schemes>
 - (d) Shakti Policy issued by Ministry of Coal (MoC).
 - (e) Any other Guidelines/Policies issued by Govt. of India related to Power and Allied Sector.

2. Submission of Expression of Interest

- 2.1. Each Company is required to submit the duly executed and stamped Expression of Interest (“EOI”) in the format set out in **Annexure I**, no later than the timeline as may be prescribed. Company(ies) are requested to submit the document by April 30, 2024 at 17:00 hrs.
- 2.2. Additionally, the documents set out in **Annexure I** are also required to be submitted by each Company in original in sealed envelopes, setting out on the covering envelope “*Expression of Interest for Design, Development, Hosting and Maintenance of e-Bidding web portal*”, no later than the timeline as may be prescribed. The Company(ies) must also mention the name of the Company submitting the documents on the envelope. The sealed envelope(s) shall be submitted at the following address:

Chief General Manager,
PFC Consulting Limited,
9th Floor, A-Wing, Statesman House,
Barakhamba Road, Connaught Place,
New Delhi – 110001.
- 2.3. For any query/clarification, please contact deep-pfccl@pfcindia.com
- 2.4. A pre-bid meeting shall be held through Video Conferencing before the submission of EOI.
- 2.5. In case any additional information is required, the same shall be provided by the Company within the specified timeframe.
- 2.6. This EOI does not constitute a solicitation. PFCCL does not require bids and proposals at this stage. A response to this request for EOI does not automatically ensure that you will be selected to participate in the tender process.
- 2.7. PFCCL reserves the right to change or cancel the requirement at any time during the EOI and/or solicitation process without assigning any reason whatsoever. PFCCL also reserves the right to require compliance with additional conditions as and when issuing the final tender document.

3. Eligibility Criteria

3.1. The Company would be required to comply with the following eligibility criteria to be able to submit the EOI:

- (a) Must be a company registered under the Companies Act, 2013 (or 1956) and in operation as on the date of submission of bid and should have its registered office in India.
- (b) The Company should have a valid GST registration and a valid PAN.
- (c) No consortium/Joint Venture (JV) is allowed.
- (d) Company should have satisfactorily designed, developed and implemented bidding web portals having data base driven dynamic content and CMS functionalities.
- (e) Company should have satisfactorily completed at least one work conforming to GIGW norms for PSU/ Govt. Department/ Govt. Organization during the last three years (i.e. FY 2020-21, 2021-22 & 2022-23) and till bid submission date.
- (f) Company must possess expertise in designing, developing, and implementing bidding web portals with diverse bidding functionalities, including Tender, forward auction, reverse auction, and SMRA. Additionally, Company should have successfully created bidding solutions incorporating each of the aforementioned bidding algorithms.
- (g) Company should have a proven track record of satisfactorily developing a minimum of five e-Bidding Software Platforms for PSU/ Govt. Department/ Govt. Organization in the past five fiscal years (FY 2018-19, 2019-20, 2020-21, 2021-22, & 2022-23).
- (h) Company should possess experience in developing e-Bidding Software Platforms which are compatible in multi-browser solutions, having successfully executed at least one such bidding solution within the last three years.
- (i) Company must exclusively own all e-Bidding Software Platforms mentioned under points f, g, and h. Company should have developed and maintained the e-Bidding Software Platforms themselves and in no case outsourced the same to third party.
- (j) Company should demonstrate experience in hosting and managing comprehensive solutions in data centers owned by central/state governments, PSUs, or cloud data centers of MeITY empaneled Cloud Service Providers (CSPs) and Disaster Recovery Centers.
- (k) Prior experience is required for the Company in obtaining STQC and CERT-IN certification for its e-bidding software solutions.

ANNEXURE I

FORMAT OF EXPRESSION OF INTEREST

(On the letterhead of the Company)

Date:

Sub: Expression of Interest (“EOI”)

Dear Sir,

With reference to the request for submission of expression of interest dated [insert] for Design, Development, Hosting And Maintenance Of E-Bidding Web Portal, we hereby express our interest to participate in the process and submit the following documents and information for your consideration:

Documents and Information

- (i) Name of the Company.
 - (ii) Detailed company profile of the Company.
 - (iii) Details of the projects satisfactorily completed for the Clients as per **Appendix II of Annexure I**.
 - (iv) Relevant corporate authorizations of the Company for executing this EOI viz. notarized Power of Attorney in the format set out in **Appendix I of Annexure I** and certified true copy of board resolution and/or certified true copy of shareholders resolution etc. The said documents are to be submitted in original in the manner prescribed in the Request for Submission.
1. We, the undersigned, are duly authorized to represent and act on behalf of [insert name of the Company] and having reviewed and fully understood all information provided in the Request for Submission and having considered all relevant information, wish to hereby express our interest.
 2. We hereby submit our EOI and we further confirm that we meet the Eligibility Criteria as per Clause 3 of the Request for Submission.
 3. We hereby agree, undertake, understand and declare as under:
 - a. Without prejudice to the foregoing, notwithstanding any qualifications or conditions, whether implied or otherwise, contained in our EOI, we hereby represent and confirm that our EOI is unqualified and unconditional and is without any deviations, conditions or any assumptions in all respects;
 - b. We declare that in the event PFC Consulting Limited (“**PFCCL**”) discovers anything contrary to the above declarations, it is empowered to forthwith disqualify us and our EOI from further participation in the auction;
 - c. We undertake that in case due to any change in facts or circumstances or the applicable laws during the auction, we are attracted by the provisions of disqualification, we shall intimate PFCCL of the same immediately; and

- d. PFCCL may, in its sole, absolute and unfettered discretion, reject or accept any EOI and/or cancel/modify the auction.
4. We undertake to provide any additional documents/information as may be required in this regard. We shall make available to PFCCL any additional documents/information it may find necessary or require to supplement or authenticate this EOI within the specified timeframe.
5. We hereby undertake and confirm that the documents provided and information given herein is true, complete, accurate and correct and is not false, misleading and/or incorrect, in any manner whatsoever. If the information provided is discovered to be false, misleading and/or incorrect, we shall be liable under applicable laws for the time being in force and subject to the consequences envisaged in the Scheme Document and the definitive document(s).
6. This EOI shall be governed by and construed in all respects according to the applicable laws being in force in India.
7. All the terms used herein but not defined, shall have the meanings as ascribed thereto under the Request for Submission.

Signature of the Authorised Signatory

Name and designation of the Authorised Signatory:

Name of the Company:

Stamp of the Company:

Date:

Place:

Appendix I

Format of Power of Attorney

*[To be stamped in accordance with the relevant Stamp Act and
notarized]*

Know all men by these presents, that we, [*name and registered office address of Company*] do hereby irrevocably constitute, nominate, appoint and authorise Mr./ Ms [*name of Attorney*], son/daughter/wife of [*name of father/spouse of Attorney*] and presently residing at [*address of Attorney*], who is presently employed with us and holding the position of [*designation or relation with the Company*], as our true and lawful attorney (hereinafter referred to as the “**Attorney**”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to participation in auction process, in response to documents, including but not limited to, the Notice Inviting Registration dated [] the Request for Submission of EOI for Design, Development and Maintenance of e-Bidding web portal dated [] (“**Request for Submission**”) and any other document(s) issued by PFC Consulting Limited (“**PFCCL**”) in this regard (collectively referred to as the “**Documents**”) including but not limited to signing (including through affixation of digital signatures) and submission of all applications, affidavits, bids and other documents and writings, participate in Companys’ and other conferences and providing information/responses to PFCCL, representing us in all matters before PFCCL, and generally dealing with PFCCL in all matters in connection with or relating to or arising out of our bid for EOI for Design, Development, Hosting and Maintenance of e-Bidding web portal.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this power of attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall always be deemed to have been done by us.

All capitalized terms used but not defined herein shall have the meanings ascribed to them in the Documents.

IN WITNESS WHEREOF WE, [*name of the Signatory and Company*], THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS [*date*] DAY OF [*month*], [*year*].

For [*name of the Company*]

(Signature, name, designation and address)

Witnesses:

- 1.
- 2.

Accepted Notarised

(Signature, name, designation and address of the Attorney)

Notes:

- i. *The power of attorney to be submitted by the Company shall substantially be in the format set out above.*
- ii. *The mode of execution of the power of attorney should be in accordance with the procedure, if any, laid down under the applicable law and the charter documents of the executant(s), and when it is so required, the same should be under common seal affixed in accordance with the required procedure.*
- iii. *Wherever required, the Company should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution authorizing the execution of this power of attorney.*
- iv. *For a power of attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and appropriately notarised in the relevant jurisdiction. However, the power of attorney provided by Company(ies) from countries that have signed the Hague Legislation Convention, 1961 are not required to be legalised by the Indian Embassy if it carries a conforming apostille certificate.*

Appendix II

Details of the projects done for the Clients

Name of the Client	Type of Organization	Scope of Work	Value of Contract	Letter of Award (LoA) details	Completion Certificate	URL of the web portal (if any)