

September 20, 2018

Reply to Pre Bid Queries for Appointment of Third Party Independent Evaluation Agency for Establishing Base Line KPIs in Rourkela City for Implementation of Smart Grid

S. No.	Ref. Clause No.	Extract of Contents under discussion/study	Queries/Modification requested	PFCCL Clarification
1	1.8 (Scope of Works)	Selection of Sample size for computation of Baseline KPI TPIEA shall decide the sample size in co-ordination with OPTCL/ WESCO. The Norm for size of representative sample as a percentage of total population of Rourkela City shall be decided by TPIEA	The sample size to be specified at bidding stage itself as same shall form basis for price quotation.	The clause 1.8.1 to 1.8.3 is clear. However, the sample size shall be as per existing utility standard practice and shall be finalised with the successful bidder during submission of Inception Report.
2	3.1 (Eligibility Criteria)	The Bidder should have cumulative Turnover of at least Rs.10 Crores within the last three audited financial years (i.e. FY 2015-16 onwards).	We kindly request you to re-consider the Financial Qualifying Requirements and lower the same suitably. We suggest that the Cumulative Turnover of last three audited financial years be lowered to INR 2.5 Crs. as against INR 10 Crs.	No Change.
3	3.1 (Eligibility Criteria)	The Bidder should have cumulative Turnover of at least Rs.10 Crores within the last three audited financial years (i.e. FY 2015-16 onwards).	May please confirm our understanding of “Sum total of Turnover of at least Rs. 10 Crores within the last three audited financial years”	Bidder understanding is correct.
4	3.1 (Eligibility Criteria)	The Bidder should have cumulative Turnover of at least Rs.10 Crores within the last three audited financial years (i.e. FY 2015-16 onwards).	Kindly let us know if our understanding is correct. The cumulative turnover is sum of financial Turnover of 2015 + Turnover of 2016 + Turnover of 2017.	The Bidder should have cumulative Turnover of at least Rs.10 Crores within the last three audited financial years (i.e. FY 2015-16, 2016-17, 2017-18).

S. No.	Ref. Clause No.	Extract of Contents under discussion/study	Queries/Modification requested	PFCCL Clarification
5	3.2 (Eligibility Criteria)	The Bidder should have completed at least two (2) consulting assignment (including energy accounting/ auditing) in power sector in last 5 financial years	<p>May please confirm our understanding of qualifying consulting assignments like:</p> <p>1. With Power Distribution Utility for providing:</p> <p>(a) Technical support in determination of distribution and commercial losses</p> <p>(b) Analysis for review & restatement of distribution losses, power purchase cost approval based on merit order dispatch principles and determination of additional surcharge</p> <p>(c) Carrying out Load Research Survey</p> <p>2. With Thermal Power Generating Stations for carrying out:</p> <p>(a) Mandatory Energy Audits</p> <p>(b) Monitoring & Verifications Audits</p>	Works/Experience pertaining to Energy accounting/Energy auditing in power sector shall be considered.
6	3.2 (Eligibility Criteria)	The Bidder should have completed at least two (2) consulting assignment (including energy accounting/ auditing) in power sector in last 5 financial years	The Bidder should have completed at least two (2) consulting assignment in power distribution sector in last 7 financial years (2011 - 12 onwards)	Please refer Amendment No.1.

S. No.	Ref. Clause No.	Extract of Contents under discussion/study	Queries/Modification requested	PFCCL Clarification
7	3.3 (Eligibility Criteria)	The Bidder should at least have five (5) Energy Auditors/Energy Managers certified by BEE with at least 3 years of relevant experience, at the time of bidding for this projects out of which minimum one person shall be certified Energy Auditor by BEE	<p>The scope of work primarily involves baselining of the parameters including losses. We would like to bring to your notice that we has been associated for undertaking assignment related to audit of the loss parameter namely Input Energy, Sales incl. Other by both Central and State Agencies namely Bureau of Energy Efficiency Limited. It may be further appreciated that both the project have been completed successfully.</p> <p>In the past various organisation have come up with similar scope, however, the requirement for the energy Auditors/Energy Managers was not a mandatory condition.</p> <p>Therefore, We Request That the above criteria may be relaxed and requirement of EA/EM may be replaced with relevant experience in undertaking such works of similar nature.</p>	Please refer Amendment No.1.
8	3.3 (Eligibility Criteria)	The Bidder should at least have five (5) Energy Auditors/Energy Managers certified by BEE with at least 3 years of relevant experience , at the time of bidding for this projects out of which minimum one person shall be certified Energy Auditor by BEE	The Bidder should at least have five (5) Electrical Engineer with 5 Years experience.	Please refer Amendment No.1.

S. No.	Ref. Clause No.	Extract of Contents under discussion/study	Queries/Modification requested	PFCCL Clarification
9	3.3 (Eligibility Criteria)	The Bidder should at least have five (5) Energy Auditors/Energy Managers certified by BEE with at least 3 years of relevant experience, at the time of bidding for this projects out of which minimum one person shall be certified Energy Auditor by BEE	<p>The eligibility criteria for none of the past assignments required the presence of energy auditors / energy managers with the bidder. We hereby place a request to kindly exclude the same from the current RFP. We also request you to please allow us to showcase the following three assignments that were undertaken between FY 11 and FY 13 for the eligibility criteria for the current RFP.</p> <ol style="list-style-type: none"> 1. Appointment of TPIEA under R-APDRP for Andhra Pradesh (including Telangana) (phase 1 completed, phase 2 yet to start) 2. Appointment of TPIEA under R-APDRP for Maharashtra (phase 1 completed, phase 2 yet to start) 3. Appointment of TPIEA under R-APDRP for Tamil Nadu (phase 1 completed, phase 2 yet to start) <p>we have also undertaken the following assignments in FY 15 without the need of energy auditors.</p> <p>Revalidation of base line AT&C loss of Tamil Nadu Generation and Distribution Corporation Limited (TANGEDCO) in 16 towns Verification of AT&C losses of the power distribution system in 55 additional project</p>	Please refer Amendment No.1.

S. No.	Ref. Clause No.	Extract of Contents under discussion/study	Queries/Modification requested	PFCCL Clarification
			<p>areas in the state of Maharashtra Verification of AT&C losses of the power distribution system in 22 additional project areas in the states of Andhra Pradesh and Telangana</p> <p>Verification of AT&C losses of the power distribution system in 17 additional project areas in the state of Tamil Nadu Impact Assessment Study in R-ADPRP go-live states in the towns of Andhra Pradesh, Telangana, Maharashtra and Karnataka</p>	
10	3.3 (Eligibility Criteria)	The Bidder should at least have five (5) Energy Auditors/Energy Managers certified by BEE with at least 3 years of relevant experience, at the time of bidding for this projects out of which minimum one person shall be certified Energy Auditor by BEE	Please clarify the Nos of CV's of Expert needs to be proposed at the time of bidding	Yes. Please refer Amendment No.1.
11	10.2.2	The Bidder obtaining 70% marks or more would be technically qualified for opening of "Financial Proposal"	This project is highly technical and state of art in nature. We recommend to have 90% marks or more to be qualified for opening of "Financial Proposal".	No Change.
12	12.0 (Terms of Payment)	20 % of Lumpsum Consultancy fee On selection of Smart Grid Implementing Agency (SGIA) for implementation of Smart grid in Rourkela City	Please clarify whether the engagement of TPIA shall be at Rourkela after submission of deliverables.	After the completion of the assignment, TPIEA shall assist OPTCL/WESCO upto the selection of SGIA.

S. No.	Ref. Clause No.	Extract of Contents under discussion/study	Queries/Modification requested	PFCCL Clarification
13	Form 6.2	Financial Price Proposal	Please clarify the price to be quoted in Lump Sum or rate per Year.	Please refer Amendment No.1.
14		Last date& time of submission of E-bids is 28 September 2018	We request for date extension of submission by 2 weeks to give us a fair time to showcase our expert capabilities and experience for this important project	Please refer Amendment No.1.
15		Additional Point	Request for Amendment: A Joint Venture shall be allowed for a Cumulative Turnover of 10 Crore to meet the qualifying criteria of the tender.	No consortium/Joint Venture is allowed.
16		Additional Point	The Joint Venture/Consortium be allowed to participate which would certainly enhance the quality of intended work.	No consortium/Joint Venture is allowed.